
	Department of Education Region III DIVISION OF CITY SCHOOLS Angeles City Jesus Street, Pulungbulu, Angeles City		Document Code: SDO-QF-OSDS- SDS-003 Revision: 00 Effectivity date: 10/31/2018
	DIVISION MEMORANDUM		Name of Office: OSD - SDS

RELEASED

September 2, 2019

DIVISION MEMORANDUM
 No. 298 S. 2019

SEP 02 2019
 By [Signature]
 Division Office of City Schools

DIVISION TRAINING ON PARTNERSHIPS MANAGEMENT AND NEGOTIATION SKILLS FOR SCHOOL HEADS AND ADOPT-A-SCHOOL PROGRAM COORDINATORS

To : All Heads of Public Elementary and Secondary Schools

1. Please be informed that there will be a Division Training on Partnerships Management and Negotiation Skills for School Heads and Adopt-A-School Program Coordinator on September 13, 2019, 7:30 A. M to 5:00 P.M. at NEAP III RELC, Pulungbulu Angeles City.

2. The objectives of the training are:

- Create Win-win outcome in any negotiation case.
- Build a great result in any negotiation.
- Control the negotiation process.
- Adjust styles in different negotiation situations.
- Learn how to be great negotiator in achieving common interest.
- Gain expertise in handling difficult negotiation situation.

3. The participants of this activity are the following:

SDS	1
ASDS	1
Chief CID	1
SGOD	6
School Heads	58
Adopt-A-School Program Coordinators	58

Total: 125

5. Immediate dissemination with this Memorandum is earnestly desired.

[Signature]
LEILANIS. CUNANAN, CESO V
 Schools Division Superintendent

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"SMILES BRIGHT, SERVES RIGHT"